STURM, RUGER & CO., INC.

Annual Meeting April 23, 2008



Caution – Forward Looking Statements



Statements made in the course of this meeting that state the Company's or Management's intentions, hopes, beliefs, expectations or predictions of the future are forward-looking statements. It is important to note that the Company's actual results could differ materially from those projected in such forward-looking statements. Additional information concerning factors that could cause actual results to differ materially from those in the forwardlooking statements is contained from time to time in the Company's SEC filings, including but not limited to the Company's reports on Form 10-K for the year ended December 31, 2007 and Form 10-Q for the quarter ended March 29, 2008. Copies of these documents may be obtained by contacting or the SEC or on the Company the Company www.ruger.com/Corporate/ or the SEC website at www.sec.gov . Furthermore, the Company disclaims all responsibility to update forwardlooking statements.

Communications Policy



Investment Community Communications Policy Effective April 11, 2008

To balance our desire to maintain and cultivate investor interest and confidence in the Company with our limited resources and our need to abide by Regulation FD, we have adopted the following communications policy:

- No meetings will be held with individual investors or analysts.
 Written questions are welcome and may be submitted throughout the year and will be addressed, if appropriate, in the MD&A section of the next quarterly filing.
- 2. No financial forecasts or earnings guidance will be given.
- 3. We anticipate implementing quarterly conference calls in 2009.
- 4. We will present at appropriate investor forums, but only during the 4-weeks immediately after a quarterly filing. A current posting of those forums can be found at www.ruger.com/Corporate/S-Forums.html.

2008 Investor Forums



Tuesday, April 29, 2008: New York City
Contact: Eric May, Sandgrain Securities

Thursday, May 1, 2008: Little Rock, Arkansas Contact: Paul Swinand, Stephens, Inc.

Monday, May 5, 2008: Boston Contact: Eric May, Sandgrain Securities

Tuesday, May 6, 2008: Chicago Contact: Eric May, Sandgrain Securities

Monday, May 12, 2008: New York Contact: Jim Barrett, C. L. King

Tuesday, May 13, 2008: Boston Contact: Jim Barrett, C. L. King

Investment Highlights



- Leading Firearms Brand
- Experienced, Dynamic Board of Directors
- Strong Management Team
- Strong Market Position in Rifles, Revolvers and Pistols
- Recent, Exciting New Product Launches
- Strong Balance Sheet: Well positioned to take advantage of business opportunities as they arise
- Improving Fundamentals

NYSE: RGR

Shares Outstanding: 20.4 Million

Price: \$7.64 (4/18/08)

Market Capitalization: \$154 Million

Company Profile



- Trailing 12 Months Sales of \$150.4 million (period ending 03/29/2008)
- Manufacturing Facilities in Newport, NH & Prescott, AZ
- Corporate Office in Southport, CT
- 1,117 Non-Union Employees
- Investment Castings sell to 25 other Firearms Manufacturers
- Firearms Products:

<u>Rifles</u>	<u>Pistols</u>	<u>Revolvers</u>	<u>Shotguns</u>
Single Shot Autoloading Bolt Action	Rimfire Centerfire	Single Action Double Action	Over & Under

- 2-Step Distribution: sell to 15 wholesale distributors
- 292 Catalog SKUs





Michael Fifer Chief Executive Officer and Director

With Ruger for 1-1/2 years – Age 51

Former EVP Mueller Industries (NYSE: MLI)

Former President North American Operations at Watts Industries (NYSE: WTS)

- BS in Physics from the U.S. Naval Academy
- U. S. Navy Nuclear Power School
- MBA from the Harvard Business School





Stephen Sanetti
President, General Counsel, and Director

Resigning effective May 1 to become CEO of the National Shooting Sports Foundation (NSSF)





Tom Dineen Chief Financial Officer, Treasurer

With Ruger for 11 years – Age 39
Former Audit Manager at KPMG LLP

• BS in Accounting from Boston College





Chris Killoy
Vice President of Sales & Marketing

With Ruger for 2-1/2 years – Age 49

19 years in Firearms Industry

Former GM at Savage Range Systems

Former VP of Sales & Marketing at Smith & Wesson

Formerly with GE Aerospace

Major, USAR (Ret.)

• BS from U.S. Military Academy





Mark Lang Group Vice President

Joined Ruger in February – Age 51

Former President of Custom Products Division, Mueller Industries (NYSE: MLI)

Former manufacturing executive with Thomas & Betts, Black & Decker, General Electric

- BS in Environmental Engineering from Florida State
- MS in Industrial Engineering from University of Tennessee
- Graduate of GE Manufacturing Management Program





Tom Sullivan Vice President of Newport Operations

With Ruger for 1-3/4 years – Age 48

Former Manufacturing Executive at IMI Norgren, Rexnord, and TRW Automotive. Tom has extensive experience in manufacturing, supply chain, and product development. He has been a student and teacher of the Toyota Production System for the last 15 years.

- BS in Mechanical Engineering from the Illinois Institute of Technology (IIT)
- MS in Mechanical Engineering from the Massachusetts Institute of Technology (MIT)
- MBA from University of Chicago





Steve Maynard
Vice President Lean Business Development

With Ruger for 1 year – Age 53
Former VP of Engineering and CIO of Wiremold

- BS in Engineering from Worcester Polytechnic Institute
- MBA from the Rensselaer Polytechnic Institute





Jeff Barger
Exec. Director of Corporate Development

With Ruger since September – Age 51

Former VP Corporate Development of Dynatech. Experienced entrepreneur.

 BA in Economics and BS in Political Science from Denison





Leslie Gasper Corporate Secretary

With Ruger for 34 years – Age 39 and holding...

Associate of Arts from Fairfield University



- Ruger Brand Strength
 - Rugged, reliable firearms products priced at a good value to consumers
- Markets Ruger participates in:
 - Sporting firearms for hunting, target shooting, and plinking
 - Striker-fired pistols (SR9) Launched October 18, 2007
 - Compact carry pistols (LCP) Launched February 2, 2008
- Higher growth markets Ruger has not participated in:
 - Compact carry revolvers
 - AR-15 style rifles



	2008
Bookings	Q1
Orders Received	\$73.8
Units Ordered	260,100
Average Unit Value of Bookings	\$257

2007			
Q4	Q3	Q2	Q1
\$32.8	\$25.4	\$39.1	\$58.9
113,100	80,900	115,300	175,700
\$262	\$284	\$307	\$303

	2008	
Shipments	Q1	
Firearms Revenue	\$40.7	
Units Shipped	137,700	
Average Sell Price	\$296	

2007			
Q4	Q3	Q2	Q1
\$31.7	\$29.3	\$39.6	\$43.6
111,900	98,600	129,600	141,700
\$283	\$297	\$305	\$308

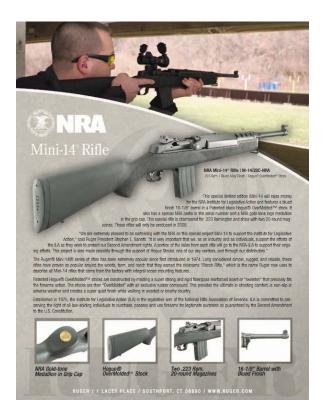
	2008
Backlog	Q1
Ending Backlog	\$40.7
Units in Backlog	157,100
Average Unit Value of Backlog	\$234

2007			
Q4	Q3	Q2	Q1
\$17.9	\$16.2	\$23.3	\$27.9
36,500	35,700	53,400	68,300
\$444	\$411	\$395	\$370

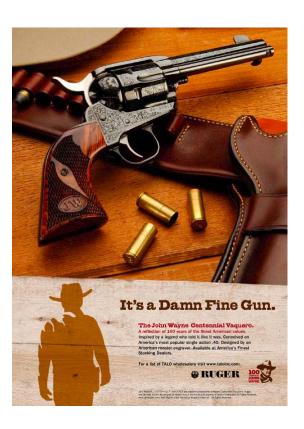
2000



- Aggressive new product development
- Line extensions in existing firearms category and niche special runs and limited editions
- New opportunities for licensing and accessory sales
- Increasing the size of the field sales force
- Partnerships









New Products in 2007 and Q1 2008:

- Hawkeye Bolt Action Rifles including .375 Ruger
- Mini-14 Target Rifle
- SR9
- SP101 in .327 Federal Magnum
- Charger pistol
- Ruger Compact Magnums in .300 RCM and .338 RCM
- NRA Mini-14
- LCP

















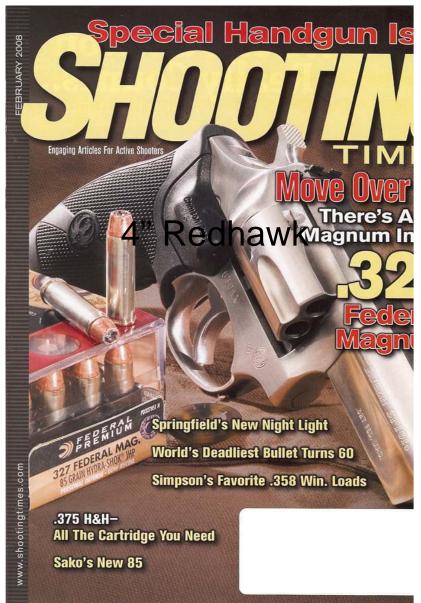
New style of product launches

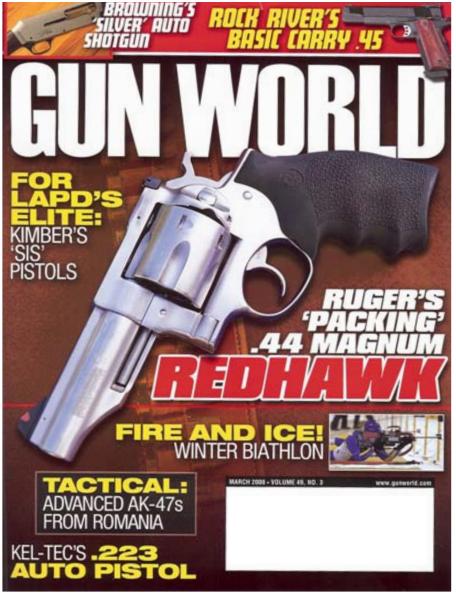














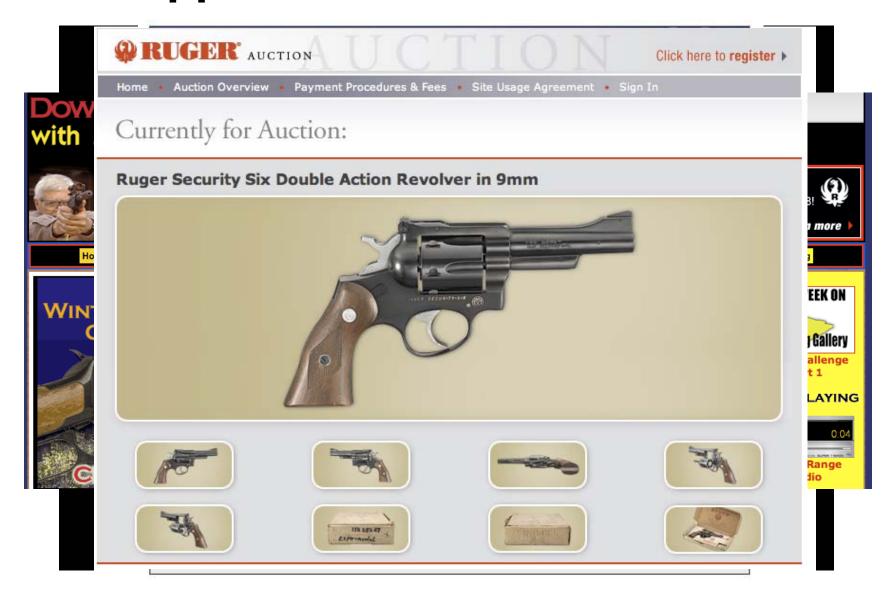
New Print Approach





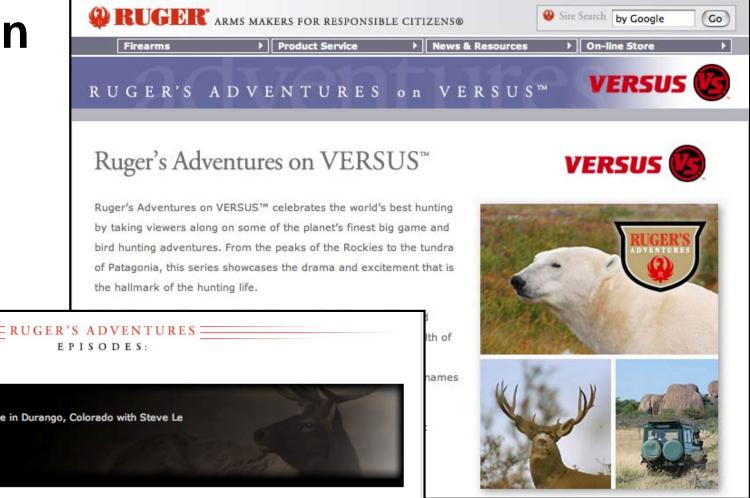


New Web Approach





Television



Colorado Elk

Join us as we hunt elk at Keyah Grande in Durango, Colorado with Steve Le

Blanc, an artistic bronze sculptor.

Watch Episode Preview

Texas Whitetail

In this jaw-dropping episode, watch former Mrs. Nebraska 2003, Olivia Angelloz, blast away the competition as she hunts a Texas whitetail for the very first time!

Watch Episode Preview



HOGUE



Partnerships





- InterMedia
- Hornady
- Federal Ammunition
- Down Range TV
- Hogue
- NRA
- Crimson Trace
- Burris
- Big Rock

















New Licensing Partnership



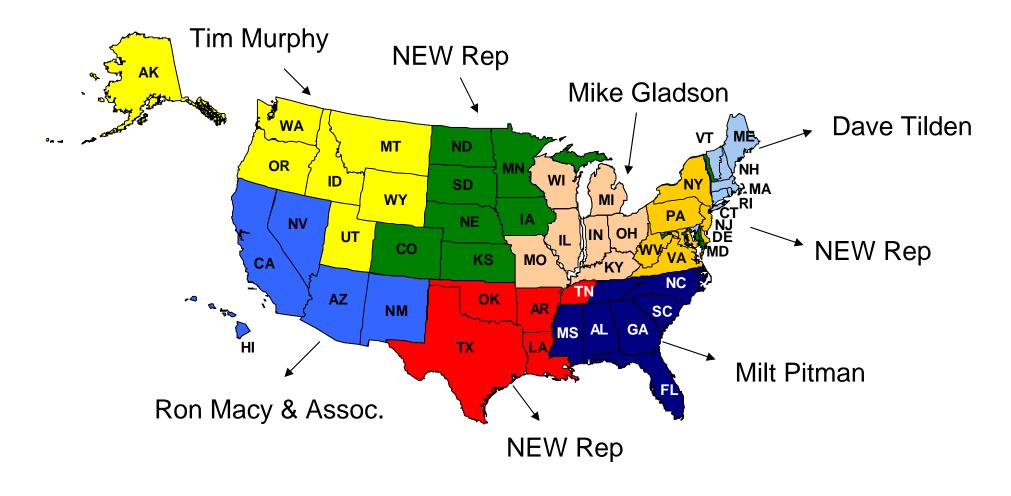


Co-Op Advertising Retail Training Increased Sales Team







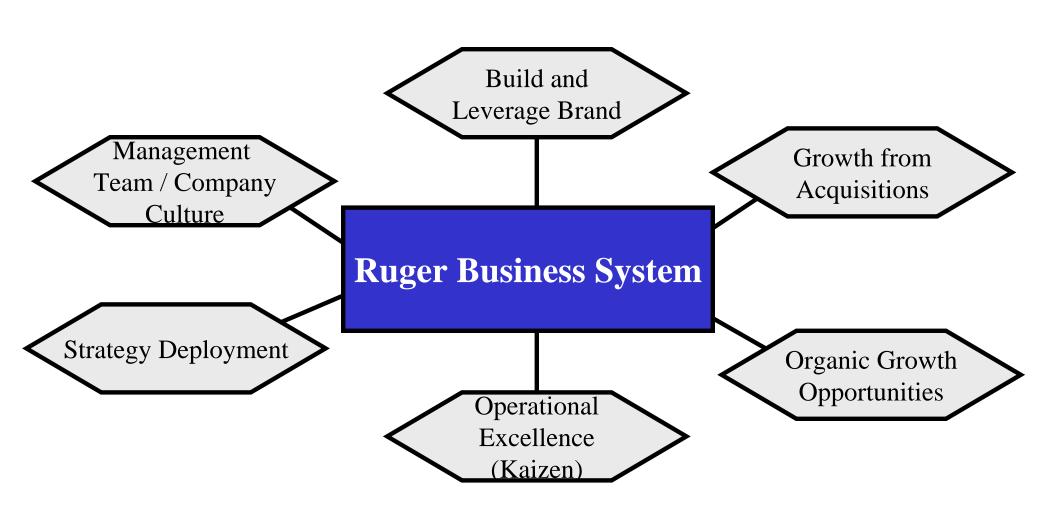




 Ruger is implementing a business system that relentlessly pursues the <u>elimination</u> of all <u>non-value-added activities</u> from <u>every business process</u> with the ultimate goal of providing World-Class quality, delivery and service to our customers at the lowest possible cost.

Ruger Business System







- Bill Ruger, Sr. set the direction for the Company for 50+ years
- New management team
 - First priority fix the base business
 - Clean up the balance sheet
 - Develop and implement a strategy for the future
 - Initial tool used will be Strategy Deployment
- Strategy Deployment
 - Step-by-step planning, implementation, and review process for managing change during the lean transformation
- Next steps
 - Set breakthrough objectives
 - Identify strategies to achieve the objectives
 - Prioritize and resource specific initiatives for the upcoming year



Breakthrough Objectives:

- 100% Customer Service, 100% Fill, On-Time
 - 2 hours for catalog SKUs
 - Promised lead time for special make-up SKUs
- 20% Productivity Improvement Each Year
- 20% Operating Profit
- 12x Inventory Turns
- 50% Reduction in Scrap/Rework Each Year
- Double In Size Every 3-5 Years
- 33% of Sales from Products Launched in Past 2 Years
- Reduce Product Development Time: Derivative-3 months;
 Platform-6 months; Breakthrough-12 months

Caution – Forward Looking Statements



Statements made in the course of this meeting that state the Company's or Management's intentions, hopes, beliefs, expectations or predictions of the future are forward-looking statements. It is important to note that the Company's actual results could differ materially from those projected in such forward-looking statements. Additional information concerning factors that could cause actual results to differ materially from those in the forwardlooking statements is contained from time to time in the Company's SEC filings, including but not limited to the Company's reports on Form 10-K for the year ended December 31, 2007 and Form 10-Q for the quarter ended March 29, 2008. Copies of these documents may be obtained by contacting or the SEC or on the Company the Company www.ruger.com/corporate/ or the SEC website at www.sec.gov. Furthermore, the Company disclaims all responsibility to update forwardlooking statements.

Ruger Business System



2008 Strategy Deployment:

- Increase product demand
- Execute new product plan
- Seek complimentary acquisitions
- Re-engineer existing product lines
- Increase production capacity to fill existing orders and build safety stock inventory of finished goods
- Continue lean transformation
- Get out of the Dorr building
- Reduce cost of goods sold

Ruger Business System



2008 Strategy Deployment (continued):

- Reduce breakeven point
- Eliminate need for 3 out of 4 quarterly physical inventories per year
- Upgrade information systems
- Start to develop a learning culture
- Develop a culture of safety awareness



In Late 2006, started going lean (adopting a Toyota-style production system):

- Relentless, ongoing effort to eliminate waste
- Implementation of single-piece flow cells and pull systems
- Reduction of inventory
- Required:
 - Complete cultural change
 - Change from piece rate to hourly pay system
 - Change from one annual order to frequent orders on demand at distributor convenience
 - Major re-layout of the operations to accommodate flow cells rather than movement of large batches of inventory
 - Significant engineering resources



The Elimination of Waste

Over-production Producing more or faster than needed

Waiting
 Idle time created when people wait for things

<u>Transportation</u> Movement of information or material

Over-processing
 Additional effort which adds no value or is not

required

Inventory Any supply in excess of customer (internal and

external) requirements necessary to produce goods

or services just-in-time

• Motion Any movement of people or machines

• <u>Defects/Rework</u> Effort spent in not doing it correct the first time

• <u>People Utilization</u> Not engaging everyone in improving the business

Relentless pursuit of the elimination of waste



10/22 Receiver Before Kaizen





10/22 Receiver After Kaizen





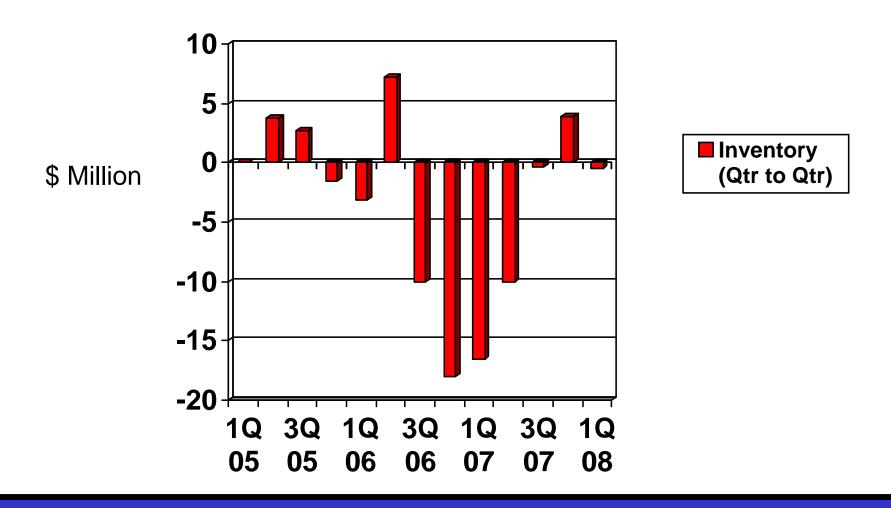
10/22 Receiver Kaizen Results

	Before	After	Improvement
Floor Space	737 sq. ft.	433 sq. ft.	41% reduction
Part travel distance	1,469 ft.	62 ft.	96% reduction
WIP Inventory	15,623	4,590	70% reduction
Production Output	750	800	7% increase
# of Operators	7	6	14% reduction
Productivity (pcs/hr)	11.1	16.7	50% increase



Improved Material Management

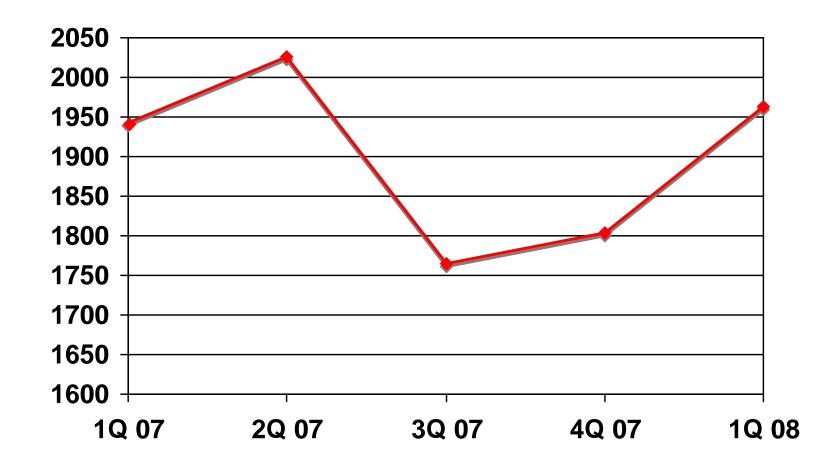
Steady reduction in raw materials, work in process, and finished goods





Average Daily Production of Firearms

Steady improvement in Q1 2008 compared to Q2 and Q3





- The difference between this year and last:
 - Last year we were burning up inventory, and found many significant manufacturing issues
 - This year we are selling what we are producing, have addressed many, but not all design-for-manufacturability issues, and are making progress on our lean conversion
- More new product introductions to meet consumer demand



Corporate Governance



2007 Changes

- Chairman of the Board shall be an independent Director, and an independent Director shall be Lead Director in the absence of the Chairman
- Executive session of the independent Directors shall be held in conjunction with each regularly scheduled Board meeting
- Amended 2007 Stock Incentive Plan to clarify that options may never be re-priced
- Any stock option or restricted stock awards shall only be granted on the 4th business day following the filing of a 10-Q or 10-K

Corporate Governance



- Majority of stock options are subject to performance-based vesting
- Multiple bonus plans consolidated down to one, performancebased program for all participants
- For all officers, the performance-based bonus program is partially paid in deferred stock with 3-year vesting and 1-year mandatory post-vesting holding period
- Shifted retirement benefits from defined-benefit plans to 401(k) defined-contribution plan

Investor Communications



Value-relevant Information

- Product Demand
- Product Manufacturing
- Earnings
- Balance Sheet
- Significant Events
- Transparency

Enhanced Transparency



Financial Statements

- Added LIFO and E&O reserve detail to balance sheet
- Full cash flow statement included in Form 10-Q

Management's Discussion and Analysis (MD&A)

- Simplified wording to make it easier to read
- Unit Data Table
- Orders received and ending backlog table
- Detailed discussion of orders received and production
- Detailed gross margin table
- Detailed discussion of accounting charges including:
 - LIFO, E&O, Product Liability, Overhead Rate Change
- Discussion of E&O Reserve Methodology

Enhanced Transparency



• Form 10-K

- Conformed litigation and legislation disclosures with introductory parenthetical
- Accounts receivable table for top customers
- Sales table for top customers

Q3 Shareholders Letter

- Special circumstances triggered need for prompt, enhanced communications
- Detailed review of value-relevant information, including internal analyses

Gross Margin



Consolidated Operating Results

Campalidated	2008		2007		2007		2007		2007	
Consolidated	Q1		Q4	1	Q3	1	Q2		Q1	
Net Sales Total Cost of Products sold, be LIFO and overhead rate		100%\$	34,058	100%\$	31,864	100%\$	42,107	100%\$	48,456	100%
adjustments to inventory, produliability, and product recall		72.5%	30,667	90.0%	25,463	79.9%	31,479	74.8%	35,561	73.4%
Performance gross margin	11,686	27.5%	3,391	10.0%	6,400	20.1%	10,628	25.2%	12,896	26.6%
LIFO expense (income)	98	0.2%	1,729	5.1%	(237)	-0.7%	(6,144)	-14.6%	(4,423)	-9.1%
O/H rate adjustments to invente	pry (464)	-1.1%	(3,583)	-10.5%	760	2.4%	2,827	6.7%	1,399	2.9%
Product Liability	189	0.4%	231	0.7%	283	0.9%	817	1.9%	356	0.7%
Product recall expense	1,208	2.8%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Gross margin	\$ 10,655	25.1%\$	5,013	14.7%\$	5,595	17.6%\$	13,128	31.2%\$	15,563	32.1%

Operating Performance



	2008	2007	2007	2007	2007
	Q1	Q4	Q3	Q2	Q1
Units Ordered	260,084	113,072	80,927	115,312	175,729
Units Produced	124,316	104,902	100,781	131,999	127,237
Units Shipped	137,689	111,857	98,590	129,649	141,736
Daily shipments	2,257	1,929	1,700	2,058	2,250
Reported operating income	\$ 2,326	\$ (2,387)	\$ (2,566)	\$ 6,049	\$ 7,915
Adjustments to analyze under	lying operating pe	erformance			
LIFO	98	1,730	(238)	(6,143)	(4,423
O/H rate	(464)	(3,582)	760	2,826	1,400
Severances	707	92	132	190	1,038
E&O reserve	(418)	261	(122)	(443)	(1,025
Pension curtailment	-	-	1,143	-	-
Asset impairment	-	1,775	489	_	_
Recorded product liability	189	231	282	817	356
SR-9 Retrofit Expense	1,208	-	-	_	-
Total adjustments	1,320	507	2,446	(2,753)	(2,654
Underlying Operating Performance Comparison	\$ 3,646	\$ (1,880)	\$ (120)	\$ 3,296	\$ 5,261
Underlying Operating Performance Per Day	\$ 60	\$ (32)	\$ (2)	\$ 53	\$ 84

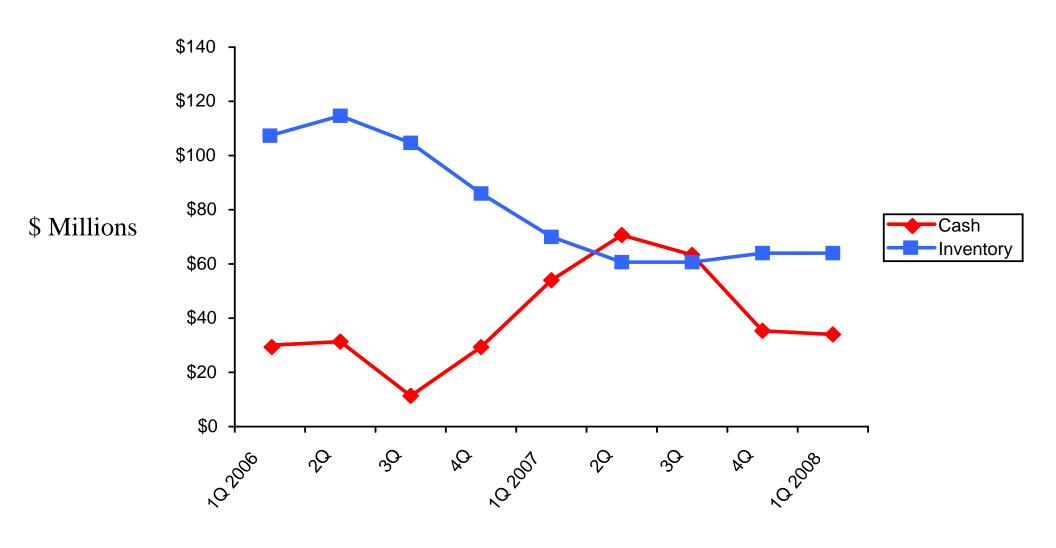
Cash Flow



	2008	2007			
Cash from Operations	Q1	Q4	Q3	Q2	Q1
Operating profit as reported	2,374	(2,387)	(2,565)	6,048	7,915
Less non-cash (income) expense:					
Depreciation	1,117	1,246	1,018	1,017	1,091
LIFO (Income) Expense	98	1,730	(237)	(6,144)	(4,423)
O/H Rate Change (Income)Expense	(464)	(3,583)	760	2,827	1,400
E&O (accrual) reversal	(418)	261	(122)	(443)	(1,025)
Pension Curtailment	-	-	1,143	-	-
Asset impairment	-	1,775	489	-	-
FAS 123(R) cost	104	199	115	106	76
Pre-tax cash from operating profit	2,811	(759)	601	3,411	5,034
Pre-tax cash from Other income					
Cash proceeds from sale of non manufacturing assets	-	-	57	5,106	7,379
Interest Income	163	508	772	746	448
Other income	(195)	31	51	(111)	(108)
Pre-tax cash from Other income	(32)	539	880	5,741	7,719
Income Taxes	(890)	1,376	1,124	(3,435)	(5,396)
Cash used for capital expenditures	(1,932)	(1,340)	(1,824)	(564)	(740)
Cash from balance sheet changes					
(Increase) decrease in accounts receivable	(2,506)	(570)	(1,607)	3,712	836
(Increase) decrease in inventory (net of adjustments above)	818	(224)	(312)	6,853	13,791
(Increase) decrease in prepaids and other assets	(58)	(6,118)	(2,419)	452	245
(Increase) decrease in deferred income taxes	(420)	(2,233)	2,825	972	908
Increase (decrease) in payables and other liabilities	(69)	1,913	(1,647)	(518)	(1,381)
Increase (decrease) in product liability	(99)	(90)	(90)	523	(151)
Increase (decrease) in income taxes	1,007	(447)	(3,412)	(642)	3,858
Tax withholdings on exercise of stock options	-	-	(1,126)	-	-
Cash generated from balance sheet	(1,327)	(7,769)	(7,788)	11,352	18,106
Net cash generated for shareholders	(1,370)	(7,953)	(7,007)	16,505	24,723
Repurchase and retirement of common stock	-	(20,000)	-	-	-

Inventory and Cash Balance





Cash Position



March 29, 2008 Cash Balance

\$35.2 million

Possible Uses of Cash

- Acquisitions
- Stock Buyback
- Regular Quarterly Dividend

The Company will use its cash to generate shareholder value, or it will be returned to the shareholders.

Investment Highlights



- Leading Firearms Brand
- Experienced, Dynamic Board of Directors
- Strong Management Team
- Strong Market Position in Rifles, Revolvers and Pistols
- Recent, Exciting New Product Launches
- Strong Balance Sheet: Well positioned to take advantage of business opportunities as they arise
- Improving Fundamentals

NYSE: RGR

Shares Outstanding: 20.4 Million

Price: \$7.64 (4/18/08)

Market Capitalization: \$154 Million

Questions?



Caution – Forward Looking Statements



Statements made in the course of this meeting that state the Company's or Management's intentions, hopes, beliefs, expectations or predictions of the future are forward-looking statements. It is important to note that the Company's actual results could differ materially from those projected in such forward-looking statements. Additional information concerning factors that could cause actual results to differ materially from those in the forwardlooking statements is contained from time to time in the Company's SEC filings, including but not limited to the Company's reports on Form 10-K for the year ended December 31, 2007 and Form 10-Q for the quarter ended March 29, 2008. Copies of these documents may be obtained by contacting or the SEC or on the Company the Company www.ruger.com/Corporate/ or the SEC website at www.sec.gov . Furthermore, the Company disclaims all responsibility to update forwardlooking statements.



